The Asia Society NY, IT Director

What state are your headquarters located in: NY

Total annual spend for IT and cybersecurity development measures for your company: 500,000

What state are you located in: NY

What country are you located in:

Industry Sector: Education

What are key products or services offered by your company? Think Tank: Policy work on Asia-US relations

How many people are employed by your company? 250-500 employees

What is the current annual revenue for your organization? Less than $50M

How many business locations do you maintain company hardware and equipment such as servers…? 13

How many people are in your IT Department? 5

How many people are on your IT security team? 3

Number of Contact Center Seats: 50

What is your current Operating System? Windows 10

Who is your current ERP vendor? NetSuite

Who is your Cloud Service Provider? Azure

1. Do you have responsibility for Cybersecurity? yes

Do you plan to add or expand cybersecurity initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,Cloud Security,Data Loss ProtectionData SecurityDisaster / Backup Recovery,Email Security,Employee monitoring – Insider Threat Detection,Encryption,Endpoint detection response (EDR),Extended Detection and Response (XDR),Endpoint preventionIdentity Access ManagementZerotrustManaged Security Service Provider,Mobile App Security,Mobile Security,PhishingPrivileged Access Management,Ransomware,Risk ComplianceThird Party Cyber Risk Management,Threat Intelligence,User behavior monitoring,

Please summarize your top Cybersecurity challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): just completed a security audit which identified a number of gaps that need to be addressed.

1. Do you have responsibility for Cloud software solutions? yes

Do you plan to add or expand cloud solution initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster Recovery,CRMHelp DeskIT Service Management (ITSM)Mobility,SaaS Management,Storage

Please summarize your top Cloud Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): migrated to various saas but no clear backup solutions.

**3) Do you have responsibility for Digital Solutions?**: yes

**Do you plan to add or expand digital responsibility initiatives in the next 12 months?**: yes

**Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind:** ,Digital TransformationWorkflow and Content Automation

**Please summarize your top Digital Solutions challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule)**: push for digital transformation from leadership but no clear roadmap.

4) Do you have responsibility for Data Management? yes

Do you plan to add or expand data management initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Backup/Disaster RecoveryData Cleansing,Data Governance MDMData Quality,Encryption

Please summarize your top Data Management challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): multimedia data (75tb) with no true baclup/disaster recovery solution.

5) Do you have responsibility for Software/Application Development and Management? no

Do you plan to add or expand software / application development initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,

Please summarize your top Software/ Application Development challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): 0

6) Do you have responsibility for Communication Systems? yes

Do you plan to add or expand communication system initiatives in the next 12 months? no

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,BYOD Employee Cell Device Management,Cloud based phone systems (VOIP)Enterprise Mobility ManagementUnified Communications,Video Conferencing

Please summarize your top Communication Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): going on a month to month with current hosted voip, looking for alternative.

7) Do you have responsibility for Network Systems? yes

Do you plan to add or expand network system initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,MobilitySwitching,WIFI,Wireless

Please summarize your top Network Systems challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need to upgrade all of our building switches (7 years+)

8) Do you have responsibility for Consulting / Outsourcing? yes

Do you plan to add or expand consulting / outsourcing initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: Cybersecurity ServicesIT Service Management (ITSM),

Please summarize your top Consulting/Outsourcing challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): need cybersecurity guidance to implement recommendations based on security audit.

9) Do you have responsibility for IT Leadership, Talent Management and Training? yes

Do you plan to add or expand IT leadership, talent management, and training initiatives in the next 12 months? yes

Please specify which solutions you are interested in speaking to solution providers about with current and future projects in mind: ,IT Training Software for staff : Cybersecurity,IT Training Software for staff : Software,Staffing – Permanent to hire Cybersecurity staffing,

Please summarize your top IT Leadership, Talent Management and Training challenges you need assistance with in the next 3-6 months. Please be as descriptive as possible and provide context around your current needs. (this ensures a relevant schedule): looking for training solutions to get staff on a cyber security training awareness.